



VC financing for SMEs

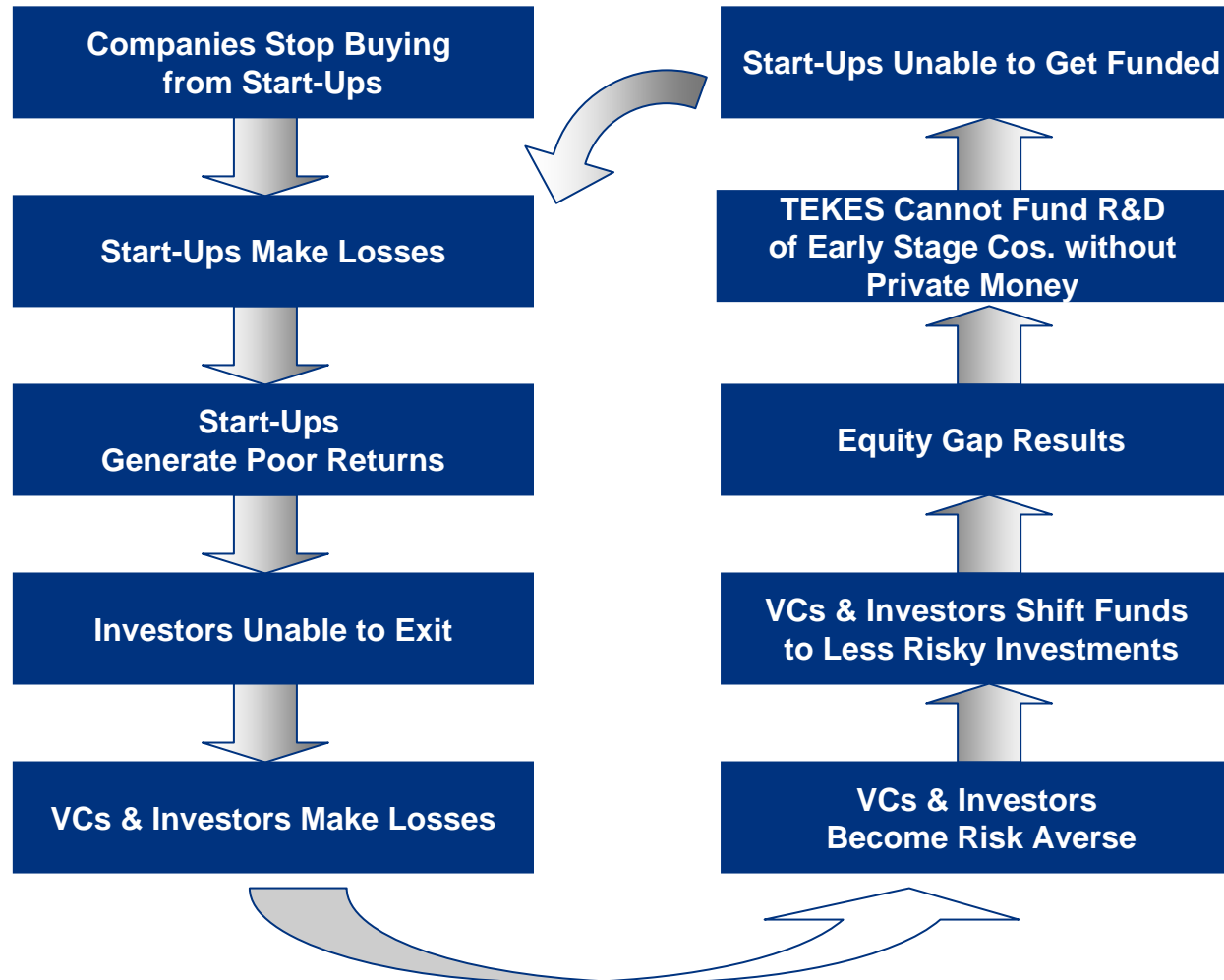
aamukahvitilaisuus 19.1. 2006 Innopolissa

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FINPRO

the equity gap was crated during the downturn



Current situation

- VC funds practically do not invest in seed and early stage companies
- International VCs avoid investing in Finland e.g. due to the small amount of qualified deal flow
- International VCs do not want to travel to Finland for a single board meeting
- Technology based new ventures are not investor-ready
- Technology-based new venture companies suffer from equity gap



Seed Forum

- Seed Forum makes SMEs investor-ready
- Seed Forum identifies local and international investors ready to invest in Finnish SME
- Seed Forum creates Nordic and Baltic deal flow
- Seed Forum creates an international market place for early stage investors (local and international) and SMEs
- Seed Forum is a tool to reduce the risk of the investment
- Per 01.08.05 about MEUR 15 invested in Seed Forum companies since spring 2003