

A woman in a dark business suit and white shirt is looking down at her smartphone with a slight smile. The background is bright and out of focus.

Aamukahvitilaisuus Osken kanssa

Me annoimme sille nimen.

Sinä määrität, mitä siltä saat.

Microsoft | Partner Program

The International Association of Microsoft Certified Partners

- Microsoft kumppaniverkoston hyväksikäyttö uuden liiketoiminnan löytämiseksi sekä kannattavuuden lisäämiseksi
- IAMCP on maailmanlaajuinen Microsoft-sertifioitujen kumppanien organisaatio
- perustettiin vain yhdestä syystä – maksimoimaan kultasertifioitujen sekä sertifioitujen kumppanien toimintamahdollisuudet ympäri maailman
- Perustamiskokous 14.11.2006 Keilaranta
- <http://www.iamcp.org/fi>

Worldwide Partner Conference 2006

- 11. - 13.6.2006 Boston

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Message from Allison Watson

Microsoft
Vice President
Worldwide Partner
Sales and Marketing

1000* | 3500*

Networking Overview

CommNet

Structured Networking

Gold Certified Luncheons

Microsoft Worldwide Partner Conference 2005

Thank you for attending Microsoft Worldwide Partner Conference 2005
Over 6,200 Microsoft partners attended the sold out Worldwide Partner Conference—a new record! Session slides will be available on [CommNet](#) for registered attendees until March 2006.

Mark your calendar for Microsoft Worldwide Partner Conference 2006!
Next year's Worldwide Partner Conference will take place July 11-13, 2006, at the Boston Convention and Exhibition Center in Boston, Massachusetts, USA. Check back this fall for a special early registration offer!

Put Your Business on a New Trajectory.
From overall marketing and business strategies to leadership and specific customer solutions, the information, contacts, and resources gained at Microsoft Worldwide Partner Conference 2005 will help your business increase its [velocity](#) for 2005 and beyond. Don't miss this opportunity to launch your business to the next level and join in the excitement that is an integral part of the

WorldWide Partner Conference 2006

Microsoft Worldwide Partner Conference

Velocity | July 8-10, 2005 | Minneapolis, Minnesota

05

Welco

-  **Home**
-  **Personalized Event Schedule**
-  **Search for People**
-  **Bio**
-  **My Contacts**
-  **Groups**
-  **Messages**
-  **Block Times**
-  **Contact Us**

Welcome to Structured Networking!

Wonder who else is attending the 2005 Worldwide Partner Conference? Do you wish you had a way to access those people? Now you do.

How do I start?

Step 1: Fill out and save your **Bio** so that other attendees can find you. Then click the **'View Your Bio'** button to make sure you appear as intended.

Step 2: Search For People
Search to find who else has registered for the event and request meetings with them.

Step 3: Schedule a Meeting
Select the names of the people you want to include in your meeting request, select a date, select a time and enter a topic. Click the **'Invite Now'** button to send a secure invitation.

Step 4: Review your **Personalized Event Schedule**. Check your agenda regularly to accept or decline meeting requests.

You can also block your time (**Block Time**) so that attendees cannot schedule meetings with you and send messaging (**Messages**) to other attendees. Be sure to explore all of the tabs located on the left hand side of the screen to maximize your Structured Networking experience.

If you need help figuring out your next step, simply click on the **Help** link. Help provides tips on how to best schedule meetings, conduct searches and much more.

Remember that all messages are sent through the Structured Networking system and your actual email address and contact information remain private. You can decide to share your contact information with others at your own discretion.

Microsoft | Partner Program

Online työkalut

Channel Builder
Solutions Profiler
Creating Marketing Tools
Logo Builder
Video Builder

The screenshot shows the Microsoft Solution Finder interface. At the top, there's a navigation bar with 'Microsoft.com Home' and 'Site map'. Below that, the 'Microsoft Solution Finder' header is visible. A search bar contains 'somertext' and a 'Search' button. A 'Request a Call' button is also present. The search results are filtered by 'Country = Canada'. A table lists 5 solutions, each with a description, partner name, partner level (Microsoft Gold Certified), and a relevance score.

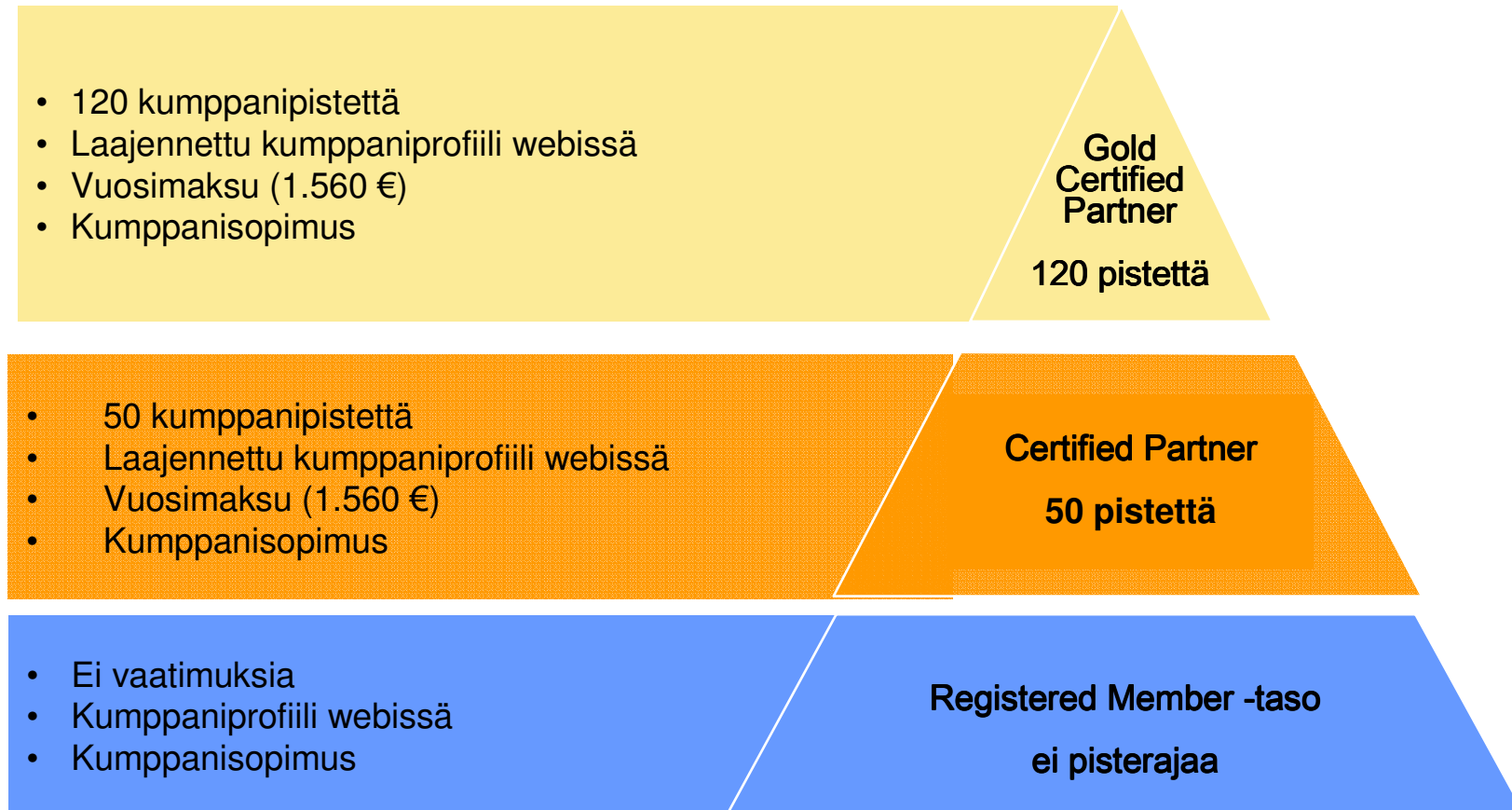
Solution	Partner	Partner Level	Relevance
Edge2004 for Sharepoint - Document Capture and Management	INTEGRATED DIGITAL SYSTEMS SCANAMERICA	Microsoft GOLD CERTIFIED Partner	1
GOLD CERTIFIED PARTNER FOR LEARNING SOLUTIONS-IT COLLEGE S.A.-CTTAPA.	IT College S.A.	Microsoft GOLD CERTIFIED Partner	2
SysTrack - Complete Windows Management Software	LAKESIDE SOFTWARE INC	Microsoft GOLD CERTIFIED Partner	3
Microsoft Business Solutions - Solomon	INFOSOFT INTERNATIONAL SOLUTIONS INC	Microsoft CERTIFIED Partner	4
Touchscreen Kiosk Hardware and Software	VISION TECHNOLOGY INC	Microsoft CERTIFIED Partner	5

At the bottom of the page, there are links for 'Manage your profile', 'Contact us', and 'Partner newsletter'. The footer includes the copyright notice '©2005 Microsoft Corporation. All rights reserved.' and the Microsoft logo.

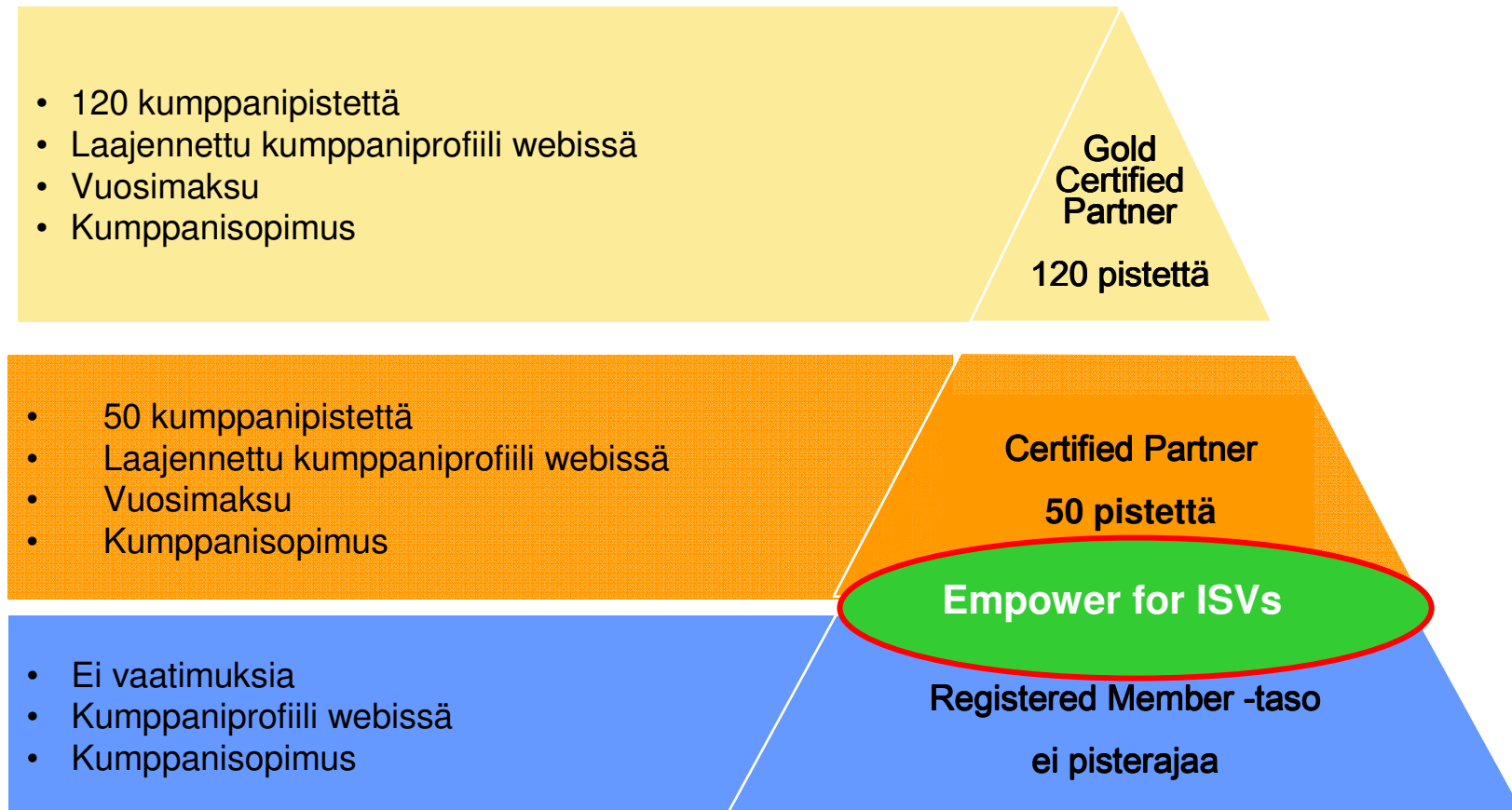


Microsoft Partner - ohjelma

Ohjelman kolme tasoa



Oma ohjelma ohjelmistokumppaneille



Empower for ISVs -ohjelma



- Suunnattu ohjelmistotaloille
- Tavoitteena on kehittää 12 kk aikana Microsoft-tekнологiaan pohjautuva sovellus
- Jäsenyys **Registered Member** –tasolla
- Vuotuista jäsenmaksua vastaan saa mittavan ohjelmistopakettin
- Sovellussertifiointin jälkeen siirtyminen **Certified –tasolle**

www.microsoft.fi/empowerisv/

Velocity 2006 -ohjelma

- Kiihdytyskaista Certified Partner –tasolle
- Valmennusta ja verkostoitumista
- Kolme seminaarikokonaisuutta:
 - rahoitusmahdollisuudet, immateriaalioikeudet, kansainvälistyminen
 - sovelluskehitysprosessi, tuotteistus, kanavat ja markkinointi
 - Tekninen osaaminen - Visual Studio & .NET Framework Bootcamp
- Tuettu sovellustestaus
- KÄYNNISTYY TAMMIKUUSSA

A photograph of four business professionals in a meeting. A woman in a blue shirt is leaning over a man in a red sweater who is looking at a laptop. Another woman is visible on the right. The scene is set in a bright office with large windows.

Aikaa kysymyksille

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